

# ThinkGeoEnergy

Media Kit 2021 December 2020



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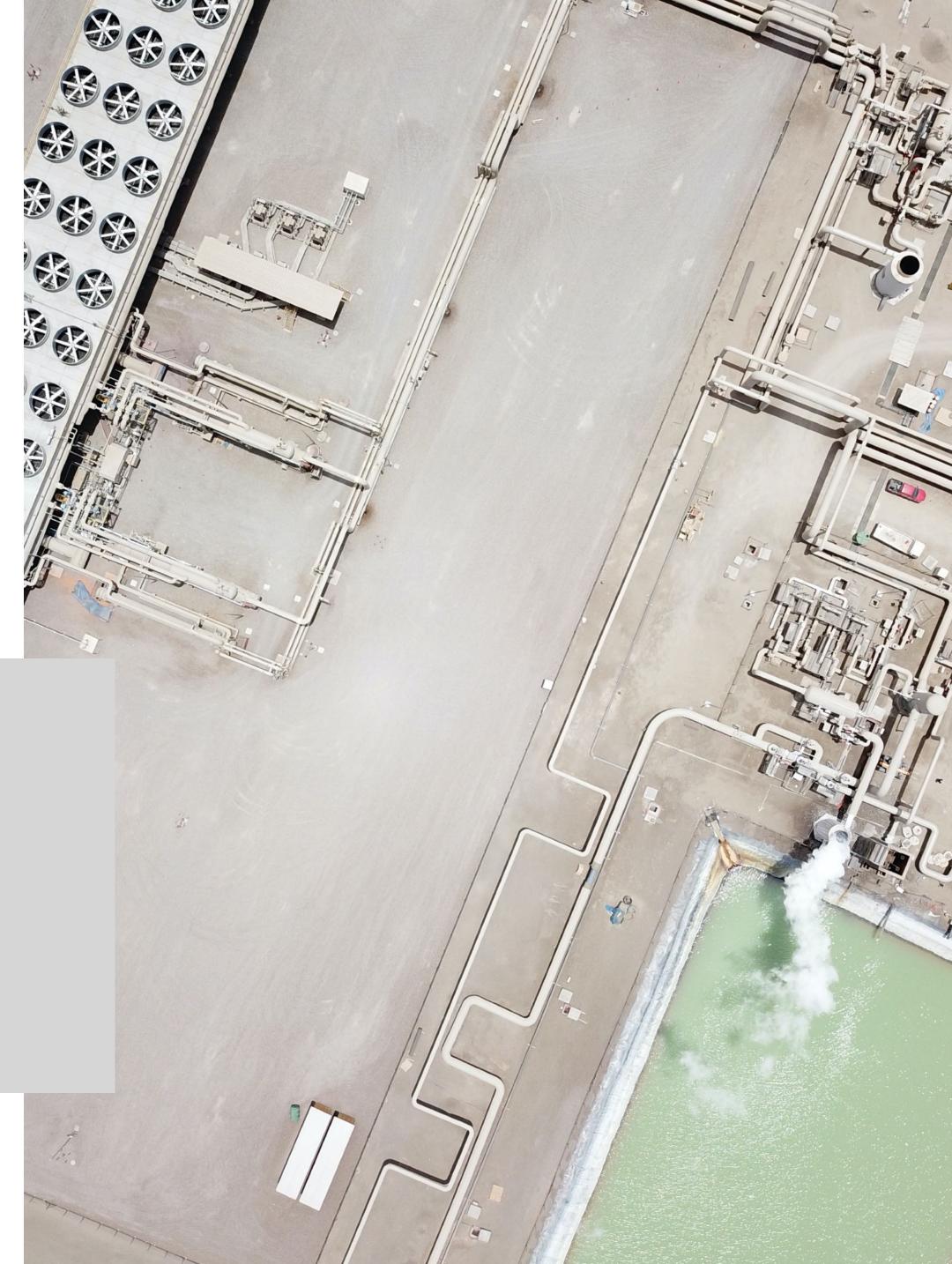
WARDER - DEPART

### ABOUT US

Leading platform for geothermal energy news.

Founded in 2008, ThinkGeoEnergy is the leading source of geothermal news and the most respected source on information on global geothermal energy development.

With our English, Spanish and Turkish websites, our e-mail newsletters and social media presence, we uniquely reach all decision makers in the global geothermal energy sector.



# THINKGEOENERGY TEAM

Reykjavik/ Iceland, Izmir/ Turkey, Santiago/ Chile, Manila/ Philippines

Founded by Alexander Richter as principal and editor of ThinkGeoEnergy in 2008, the team today includes Cannur Bozkurt, editor of our Turkish platform JeotermalHaberler, Carlos Jorquera, editor of our Spanish platform PiensaGeotermia.com and Carlo Cariaga, who manages ThinkGeoEnergy's social media activities.



ThinkGeoEnergy team (from left to right) – Alexander Richter, Cannur Bozkurt, and Carlos Jorquera,, Izmir, November 2019 – missing on the picture is Carlo Cariaga..

# WHY ADVERTISE WITH THINKGEOENERGY

#### **Reach & influence**

Our readers are key decision makers in the geothermal sector being the most influential geothermal energy sector media & research outlet.

#### By the numbers

- 100,000 monthly pageviews
- 41,800 monthly users
- 23,000+ social media followers
- 230 countries/ region readership
- 7,515 e-mail subscribers



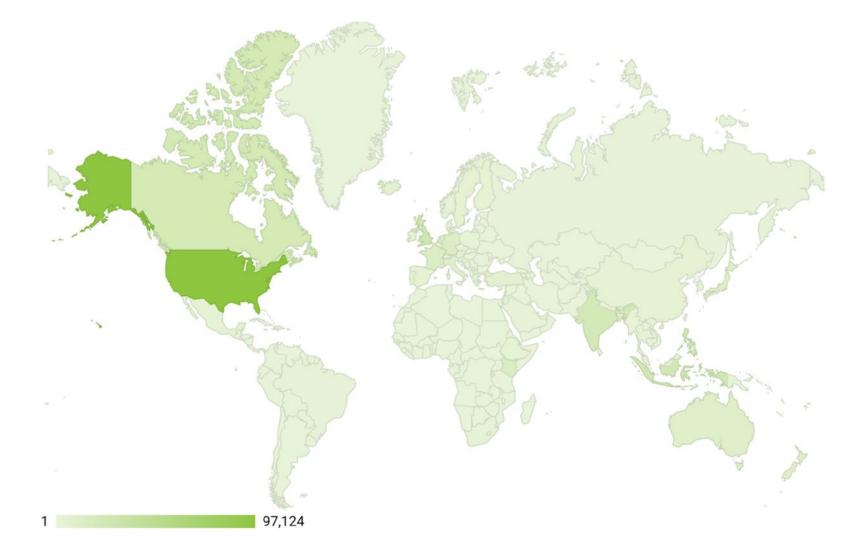


#### **Content & coverage**

Our websites feature curated market updates and news from around the world dating back to 2009, providing a long-lived trail for search engines and research purposes in English, Spanish and Turkish.



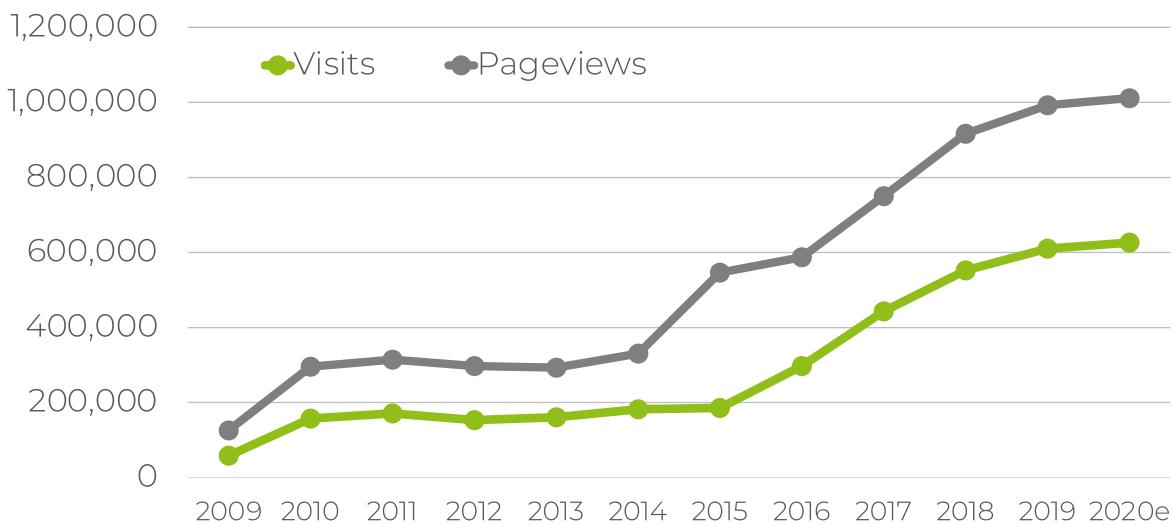
#### Wide geographical reach (users)



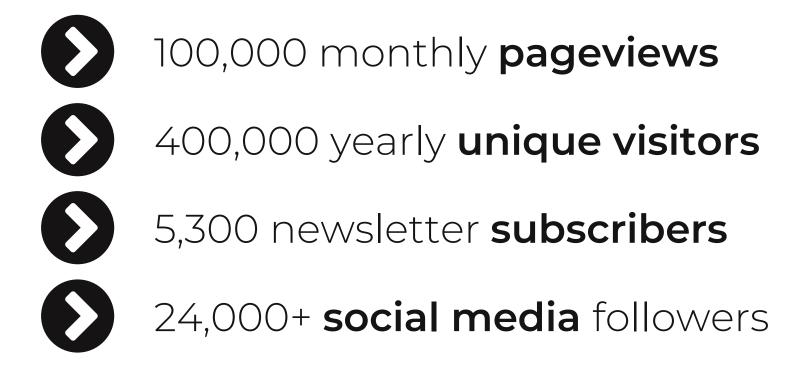


# READERSHIP

### Key figures from thinkgeoenergy.com Founded in 2008





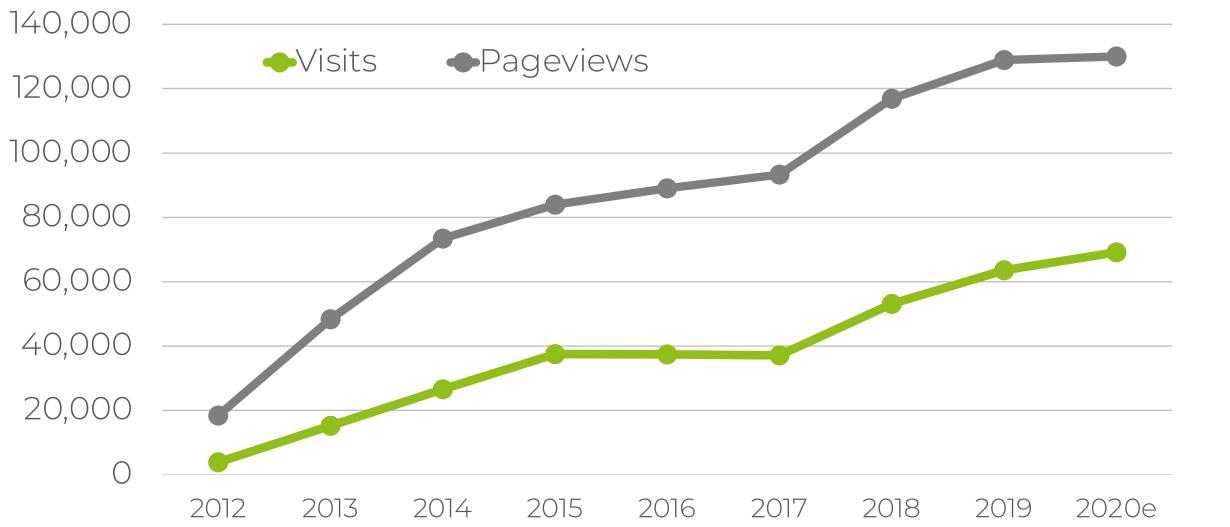


Website Visitors		Newsletter Subscribers
29%	Europe & Middle East	35%
30%	North America	27%
30%	Asia & Pacific	20%
7%	Africa	14%
	Central America &	

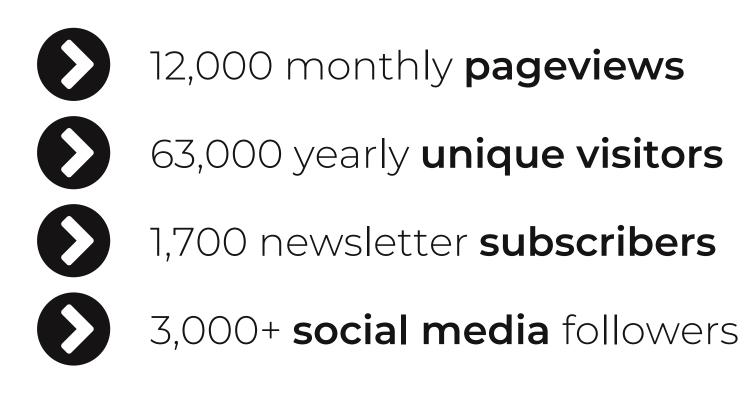
Caribbean, South America each 2%

# READERSHIP

### Key figures from piensageotermia.com Founded in 2012







Website Visitors		Newsletter Subscribers
44%	South America	40%
29%	North America	32%
170/	Southern Europe	8%
13% <u>5%</u> 8%	Central Am. & Caribbean Rest of world	14% 6%

# READERSHIP

### Key figures from **jeotermalhaberler.com** *Founded in 2017*

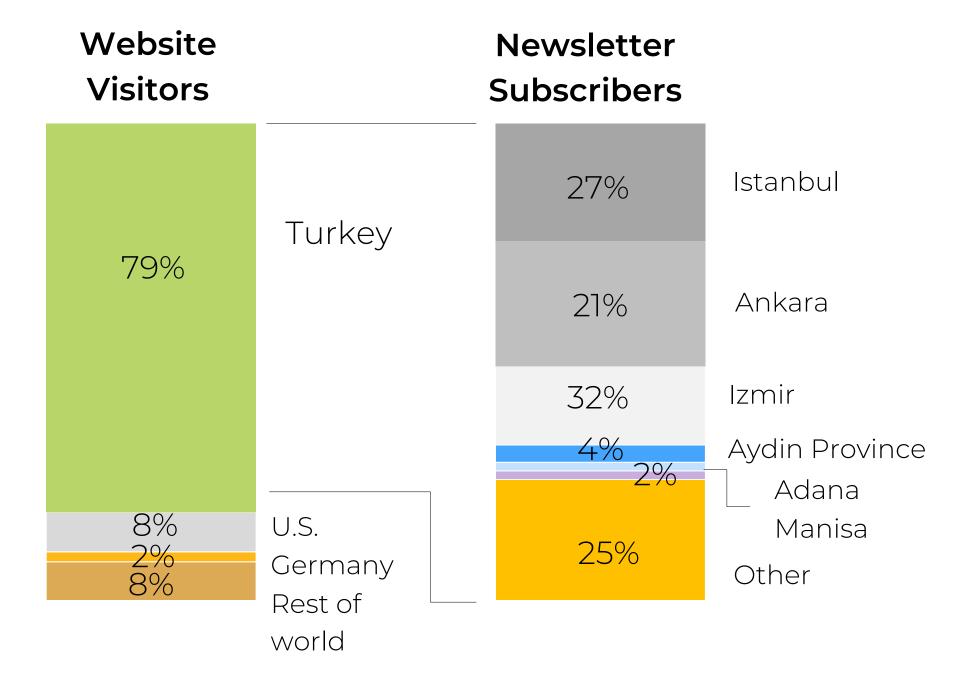
24% International visitors
33,000 yearly unique visitors
150% year-on-year growth
545 newsletter subscribers
5,900+ social media followers



# **GIGC** Türkiye

#### Organizer of the annual IGC Türkiye **Geothermal Congress & Exhibition** the key international event for the





### 2021 ADVERTISEMENT PACKAGES\*

Position

Exclusive Industry Research Discount Offers

Annual Advertising Report

Quarterly Advertising Report

Included in Weekly Email Newsletter

Priority Position Across Devices

Social Media Post Promotions

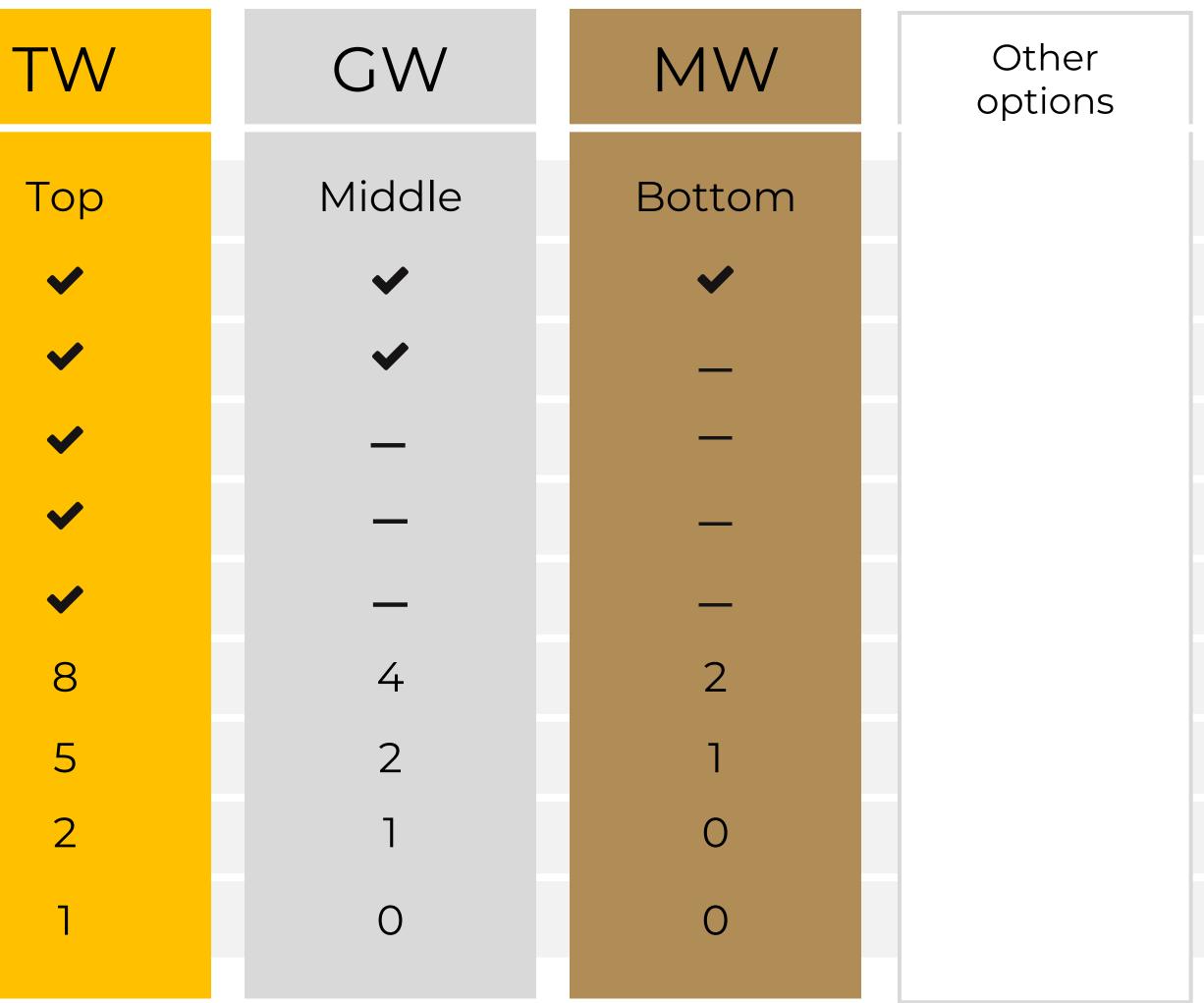
\*Number of Sponsored Articles (per annum)

Sponsored Podcasts

Sponsored Webinars

\* Tailored options of combining packages across ThinkGeoEnergy, PiensaGeotermia and JeotermalHaberler available.





# **ADVERTISEMENT OPTIONS**

Home page



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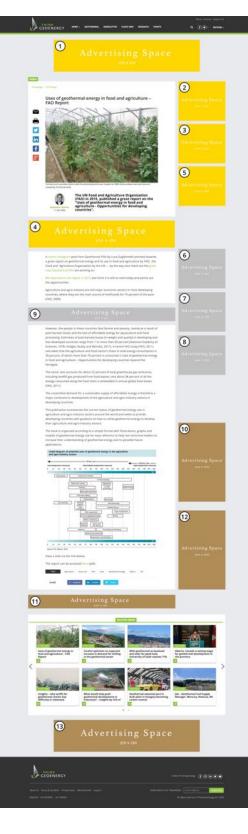
Category page



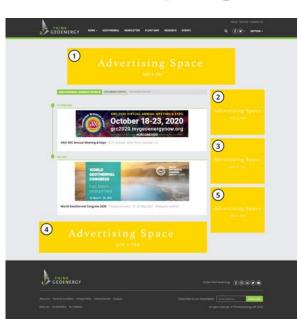
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### New Design

#### Article page



#### **Events page**



#### Newsletter





# TAILORED **ADVERTISEMENT**

### Additional promotion options

Beyond our set up of the TW, GW, and MW packages, we offer options that can be tailored to your needs, such as related to specific timing in conjunction with specific events, deals and offers.

All advertisers will additional be featured on a specific overview page with a short description of the company, logo placement and a link the company's website.

Elements that can be booked specifically include: sponsored articles, interviews, podcasts and webinar packages, as well as advertisement discounts for events.





#### Podcast

#### Webinar/interviews



Interview with Mark Stapleton, Owner and...

75 views + 6 days ago



IGC Invest - Webinar on key legal issues in geothermal...

135 views • 7 months ago



Interview - Patrick Hanson, Principal at Geo Energy...

142 views • 11 months ago



Interview - William Harvey, Project Engineer of POWER...

143 views • 11 months ago





Interview - Kirsten Marcia, President & CEO, Deep Eart...

> Comparing Turkish Geothermal Development with that in Indonesi

398 views • 11 months ago

🗅 IGC

o January 2018



Interview - Sam Abraham, Geothermal Resource Group

176 views · 11 months ago

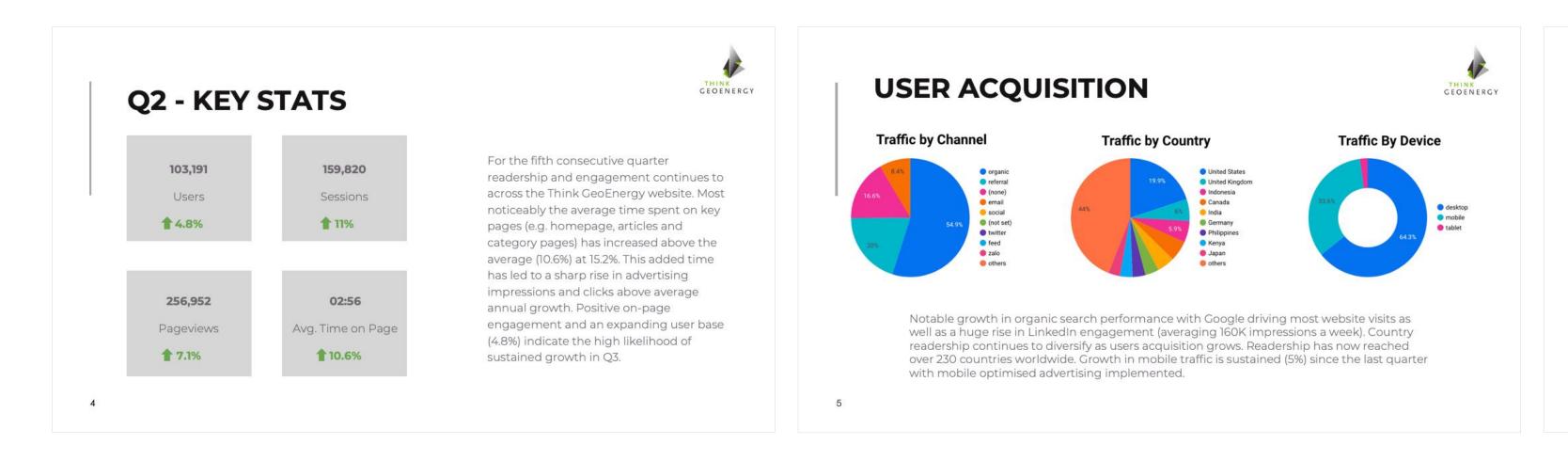


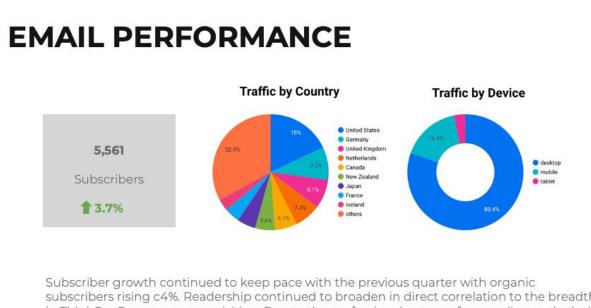


# **ADVERTISEMENT REPORT**

### Annual/Quarterly Report

As part of our TW and GW packages we are sharing annual or quarterly reports on the performance of ThinkGeoEnergy.com and other sites as applicable.





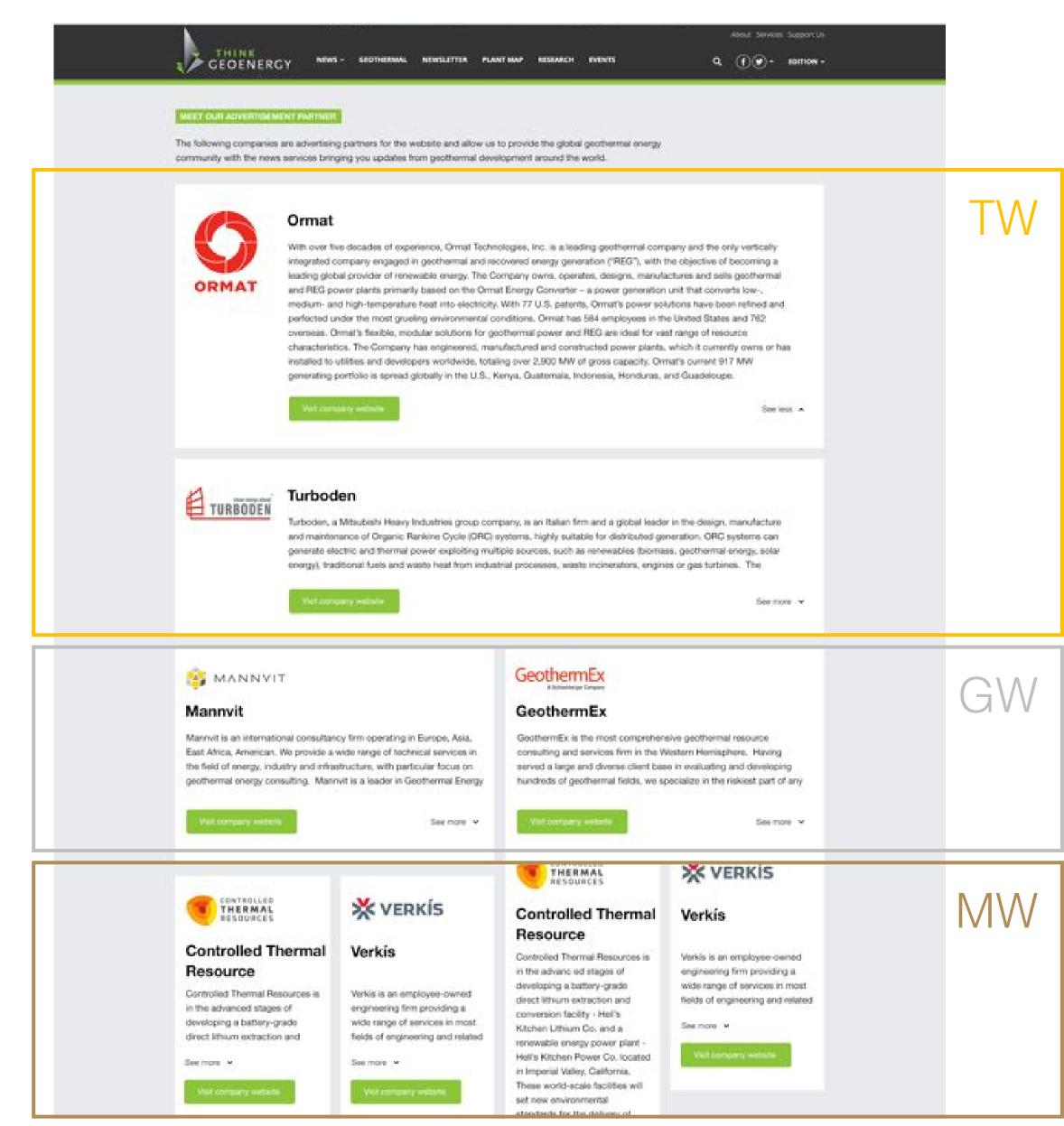
subscriber growth continued to keep pace with the previous quarter with organic subscribers rising c4%. Readership continued to broaden in direct correlation to the breadth in ThinkGeoEnergy user acquisition. Due to the professional nature of our audience, the bulk of traffic was maintained through desktop devices offering greater screen real estate & visibility to our advertising partners.

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### **ADVERTISER** OVERVIEW PAGE\*

Specific site on ThinkGeoEnergy.com showcasing the site's advertisement partners



# APPROACH ON PRICING

Increased interest in advertisement & re-evaluation of the different sites

Through the last few years, competition has increased on the top positions of the website, and discussions on positioning and pricing have been increasingly challenging year-to-year.

Therefore in September 2020, ThinkGeoEnergy hired third-party help to evaluate the advertisement offer of ThinkGeoEnergy and its sister publications.



### Evaluation & New Offer

Evaluating the websites, we looked at design, offerings, prices and the potential packaging of advertisement deals.

The goal was to create a professional framework to assign fair and reliable prices based on ThinkGeoEnergy's footprint, visibility and influence in the geothermal energy sector.

**New Design** – optimised and performing ad sizes and positions across devices, increase sizes, reduce number of ads, fair value approach

**Packages & Pricing structure** – transparent across user touch points (web, email, social media), content approach, bolstering visibility,

# **ADVERTISEMENT** PRICING

### New approach to pricing

**Basic value of advertisement** – Looking at each section of the websites, we evaluated pageviews, opportunity cost CPM  $(\$)^*$ , and value of the cheapest ad (\$)

ThinkGeoEnergy	Pageviews/ year	Opportunity cost – CPM (\$)	Value of cheapest ad (\$)		
Home page	69,741	\$ 27.87	\$1,940		
Category pages	42,602	\$ 27.87	\$1,185		
Articles (all consolidated)	873,407	\$ 27.87	\$24,340		
Events	5,557	\$ 27.87	\$150		
Newsletter	97,469	\$ 27.87	\$2,715		
* CPM (Cost per thousand) impressions through other platforms in the energy industry					

Looking at new design and approach to packages and visibility, we completely revamped the pricing structure for the sites of ThinkGeoEnergy for 2021.

Key evaluation – pageviews, visibility, visibility (e.g. emails, content, webcasts, webinars, and social media promotion included in new package deals)

> THINK GEOENERGY

### **OUR INDUSTRY** RESEARCH

General market and bespoke market research for clients

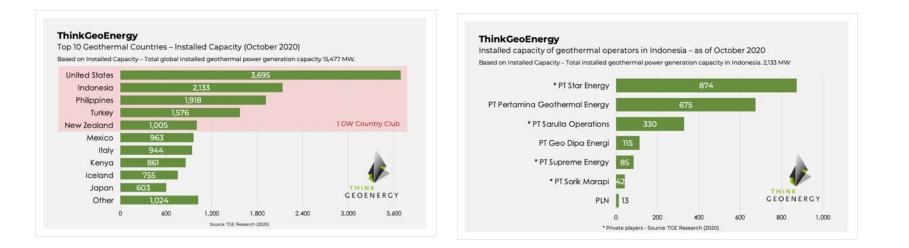
Through its daily coverage of geothermal development since 2009, ThinkGeoEnergy has built up an extensive database with details on geothermal development globally, companies active in the sector and general market intelligence.

Sharing global updates on a regular basis, we are also working on specific country overviews and bespoke research for clients, while making a variety of market reports available either for free or purchase on our website.

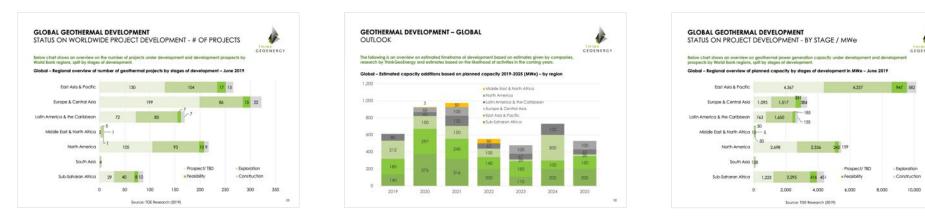


#### Research work

#### General updates being made available regularly



#### Bespoke client research on market opportunities



**Country reports** – we are currently working on several country market reports in key growth markets for the geothermal sector.

## GET IN TOUCH

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#### ThinkGeoEnergy Alexander Richter



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